

Agency Name United City of Yorkville
 Bid Number 21-01110-010
 Bid Name Yorkville Solid Waste Collection Services
 Bid Due Date 11/1/2021

	Waste Management	Groot
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REQUIRED DOCUMENTS		
Proposal/Contract Form	Yes	Yes
Vendor W-9 Request Form	Yes	Yes
Proposer's Certification	Yes	Yes
Appendix 1 - Price Quotation Sheet	Yes	Yes
Appendix 2 - Required Recyclables to be Collected	Yes	Yes
Appendix 3 - Schedule of Alternatives and Deviations	Yes	Yes
Appendix 4 - Schedule of Illinois Municipalities Served	Yes	Yes
Appendix 5 - Location of Disposal Facilities	Yes	Yes
Appendix 6 - Contractor Qualifications	Yes	Yes

PLAN DESCRIPTION			
May May 1, 2022 to April 30, 2023		Unit Cost	Unit Cost
Refuse Plan	35 Gallon Tote	\$28.07	\$17.81 (Sr. Only)
	65 Gallon Tote	\$29.03	\$18.79
	96 Gallon Tote	\$29.03	\$18.99
Total		\$86.13	\$ N/A
Refuse Plan with Household Hazardous Waste	35 Gallon Tote	\$28.07	No Bid
	65 Gallon Tote	\$29.03	No Bid
	96 Gallon Tote	\$29.03	No Bid
Total		\$86.13	\$ N/A

May May 1, 2023 to April 30, 2024			
		Unit Cost	Unit Cost
Refuse Plan	35 Gallon Tote	\$29.19	\$18.52 (Sr. Only)
	65 Gallon Tote	\$30.19	\$19.54
	96 Gallon Tote	\$30.19	\$19.75
Total		\$89.57	\$ N/A
Refuse Plan with Household Hazardous Waste	35 Gallon Tote	\$29.19	No Bid
	65 Gallon Tote	\$30.19	No Bid
	96 Gallon Tote	\$30.19	No Bid
Total		\$89.57	\$ N/A

May May 1, 2024 to April 30, 2025			
		Unit Cost	Unit Cost
Refuse Plan	35 Gallon Tote	\$30.39	\$19.26 (Sr. Only)
	65 Gallon Tote	\$31.40	\$20.32
	96 Gallon Tote	\$31.40	\$20.54
Total		\$93.16	\$ N/A
Refuse Plan with Household Hazardous Waste	35 Gallon Tote	\$30.39	No Bid
	65 Gallon Tote	\$31.40	No Bid
	96 Gallon Tote	\$31.40	No Bid
Total		\$93.16	\$ N/A

May May 1, 2025 to April 30, 2026			
		Unit Cost	Unit Cost
Refuse Plan	35 Gallon Tote	\$31.57	\$20.03 (Sr. Only)
	65 Gallon Tote	\$32.66	\$21.13
	96 Gallon Tote	\$32.66	\$21.36
Total		\$96.89	\$ N/A
Refuse Plan with Household Hazardous Waste	35 Gallon Tote	\$31.57	No Bid
	65 Gallon Tote	\$32.66	No Bid
	96 Gallon Tote	\$32.66	No Bid
Total		\$96.89	\$ N/A

May May 1, 2026 to April 30, 2027			
		Unit Cost	Unit Cost
Refuse Plan	35 Gallon Tote	\$32.83	\$20.83 (Sr. Only)
	65 Gallon Tote	\$33.97	\$21.98
	96 Gallon Tote	\$33.97	\$22.21
Total		\$100.77	\$ N/A
Refuse Plan with Household Hazardous Waste	35 Gallon Tote	\$32.83	No Bid
	65 Gallon Tote	\$33.97	No Bid
	96 Gallon Tote	\$33.97	No Bid
Total		\$100.77	\$ N/A

UNITED CITY OF YORKVILLE, ILLINIOIS

Yorkville Solid Waste Collection Services

RFP-21-01110-010-1-2021/KG

November 1, 2021

SUBMITTED BY

Waste Management of Illinois, Inc.

Proven Solutions from a Trusted Partner

WASTE MANAGEMENT CONTACT

Vaughn Kuerschner

Public Sector Representative

(847) 947-9941

vkuersc1@wm.com

Tested. Proven.
Trusted.

*The United City of Yorkville's
Reliable Service Partner*

Think Green,
Think Clean.

We run on clean burning natural gas.

wm.com



Join our team, we're hiring.





WASTE MANAGEMENT

Waste Management of Illinois, Inc.
780 N Kirk Rd, Batavia, IL 60510

November 1, 2021

United City of Yorkville
800 Game Farm Road
Yorkville, IL 60560

**RE: Yorkville Solid Waste Collection Services
(RFP-21-01110-010-1-2021/KG)**

Dear Mr. Bart Olson:

Waste Management of Illinois, Inc. appreciates the opportunity to participate in this important procurement process and is pleased to present the following response to the United City of Yorkville's request for proposal. This letter will clarify the attached response to the above referenced bid document.

Over the years, Waste Management has worked in close partnership with the City to develop a strong foundation of services that provide world-class service for your residents. The Yorkville-Waste Management partnership has stood the test of time. There is no substitute for a partner that you can count on, no matter what happens. We are heavily involved in your community and sponsorships from the Chamber of Commerce to the Neighborhood Summit and District Cleanup Efforts.

Our innovative services bring the City significant value that will reduce our presence in your neighborhood while providing exceptional service. We have and will continue to work together as partners for the betterment of the City's communities.

Our commitments to being a *"People First"* organization and achieving *"Success with Integrity"* mean striving for results in all that we do. We hold ourselves and others to higher standards of accountability, honesty, ethics, and compliance. Our people are committed to doing the right thing, the right way, every day. They place our core values of safety, customers, environment, and inclusion and diversity first in all they do. We believe our employees are our greatest asset, and if we take care of them, they will take care of our customers, communities, shareholders, environment, and each other.

These commitments and values are the foundation for the many differentiators that set us apart from our competitors:



Extensive Local Resources: In addition to tapping into an industry-leading network of resources across California and North America, Waste Management offers management, operational, and reserve resources at the local level. A local office with local support/operations, including a single point of contact for your account, and a local fleet of trucks and equipment all add up to world-class service delivery for your residents and businesses from an unrivaled resource network.



Financial Stability: As the largest asset-based company in the industry with more trucks, landfills, and recycling facilities than any of our competitors, we are positioned to provide unsurpassed service at the most competitive rate to Yorkville. Our assets and strong financial metrics offer peace of mind and security for your residents and businesses.

Your Trusted Service Partner





Ethical Responsibility: At the core of everything we do is our firm commitment to adhere to ethical business standards and practices. We have been recognized annually as an Ethical Leader by many organizations, including Ethisphere Institute as a World's Most Ethical Company" in 2021 for the 12th year, as well as by the Better Business Bureau, Wildlife Habitat Council, and the Dow Jones Sustainability Indexes. These honors reflect our commitment to our employees who strive to take care of our customers, communities, shareholders, environment, and each other.



Environmental Stewardship: Environmental stewardship is the core of our business - our promise to customers, our competitive advantage, and our obligation to the locations in which we operate. In a business as highly regulated as ours, protecting the environment, maintaining compliance, and innovating to improve operations requires an unwavering focus, expertise, comprehensive systems, and internal checks and balances. We have a long track record of supporting high regulatory standards and striving to go beyond them.



Unparalleled Recycling Program: As North America's leading post-consumer recycler and largest marketer of residential recyclables, Waste Management has been leading change in the ever-growing and dynamic recycling industry for more than three decades. From the \$1 billion we have invested in recycling processing infrastructure to the 15.03 million tons in recyclables we managed in 2020 to the industry's first recycling education program, Recycle Right - Waste Management is committed to making our world more sustainable.



World-Class Customer Service: At Waste Management, our core principles guide everything we do. Providing world-class customer service is at the top of our list. For our customers, a positive customer service experience rarely goes unnoticed, and we believe those everyday interactions are our best opportunity to provide an exceptional experience for Yorkville. We have been nationally recognized for our commitment to unsurpassed customer service, and combined with our tested processes and innovative new technologies, we bring Yorkville a level of service reliability and customer satisfaction that is truly unmatched.



State-of-the-Art Technology: We utilize state-of-the-art technology to maximize safety and customer experience and minimize environmental impacts. From mapping and re-routing vehicles in real time via our onboard computers, to using our DriveCam® cameras to capture community safety concerns, to the industry's largest fleet of trucks that runs on cleaner and quieter Compressed Natural Gas - our technology works for our customers.



Commitment to Near-Zero Emissions: Since the early 1990s, Waste Management has prioritized equipment efficiency and innovation to reduce our vehicles' greenhouse gas (GHG) emissions, in part by converting our diesel trucks to run on cleaner natural gas. For every diesel truck we replace with natural gas we reduce our use of diesel fuel by an average of 8,000 gallons per year along with a reduction of 14 metric tons of GHG emissions per year - the equivalent of a 15 percent emissions reduction per truck. Waste Management's fleet now includes 10,388 natural gas trucks, the largest heavy-duty natural gas truck fleet of its kind in North America.



Leading Training and Safety Programs: Once hired, our drivers undergo intensive immersion training at our state-of-the-art training centers. Over two weeks, drivers gain experience through classroom training and simulated driving courses that reflect real-life obstacles. At the end of training, each driver receives a comprehensive evaluation that confirms their understanding of and commitment to Waste Management's culture of safety.



Proven Employee Hiring Practices: To provide the safest and most secure service for your residents and businesses, our employees undergo comprehensive background checks and drug testing. Prior to employment, all driver candidates must possess a valid Commercial Driver's License (CDL) for Class-C trucks and must pass a Department of Transportation (DOT) medical exam. Once employed, all drivers are subject to ongoing drug and alcohol screenings.



Commitment to a Diverse Workplace: At Waste Management, we are committed to promoting and fostering a workplace where everyone is valued and respected. Only by fully embracing diversity and the well-being of our employees can we drive superior innovation and service for the customers we serve. Through recruitment and community outreach efforts, we support minority and women's organizations that strive to improve opportunities for professional development and advancement. We have been recognized for best-in-class business practices by the Human Rights Campaign Foundation, the Hispanic/Latino Professionals Association, DIVERSEability Magazine, and Women's Choice Award, among others.



Commitment to Hiring Veterans: In 2019, Waste Management hired more than 580 veterans, which represented roughly 5.57 percent of our United States hires. Today, we have more than 3,000 veterans - representing 7 percent of our workforce - working in a variety of roles at Waste Management. From 2010 to 2020, we have been named a "Best for Vets" Employer by the Military Times and a Top Military Friendly® Employer by G.I. Jobs/military.com. We take great pride in hiring, training, promoting, and retaining veterans within our company.

Waste Management is and will continue to be Del Mar's **Tested, Proven, and Trusted** partner.

Thank you for your partnership.

Sincerely,

Vaughn Kuerschner, Public Sector Representative
(847) 947-9941, vkuersc1@wm.com



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Waste Management is your partner for environmental service and solutions whose people **go above and beyond to serve and solve** every challenge **the right way.**

1 | PROPOSER/CONTRACT FORM

United City of Yorkville

IV. PROPOSAL/CONTRACT FORM

*****THIS PROPOSAL, WHEN ACCEPTED AND SIGNED BY AN AUTHORIZED SIGNATORY OF THE CITY OF YORKVILLE, SHALL BECOME A CONTRACT BINDING UPON BOTH PARTIES.**

Entire Block Must Be Completed When A Submitted Bid Is To Be Considered For Award

PROPOSER:

Waste Management of Illinois, Inc.
Company Name

Date: November 1, 2021

780 North Kirk Road
Street Address of Company

vkuersc1@wm.com
Email Address

Batavia, IL 60510
City, State, Zip

Vaughn Kuerschner
Contact Name (Print)

(847) 980-7648
Business Phone

(800) 964-8988
24-Hour Telephone

N/A
Fax

[Signature]
Signature of Officer, Partner or
Sole Proprietor

Kevin McDonough

Harry Lamberton, President
Print Name & Title

ATTEST: If a Corporation

[Signature]
Signature of Corporation Secretary

CITY OF YORKVILLE

Authorized Signature

ATTEST:

Title

Signature of City Clerk

Date

Date

In compliance with the specifications, the above-signed offers and agrees, if this Proposal is accepted within 90 calendar days from the date of opening, to furnish any or all of the services upon which prices are quoted, at the price set opposite each item, delivered at the designated point within the time specified above.

4 | GENERAL PRICE QUOTATION SHEET

Waste Management provides each customer exceptional service at an outstanding value. Our goal is not to be the lowest cost service provider, but to provide the most value to our customers through our assets, skilled employees that can focus on safety, unparalleled customer service, and innovative technology - all while providing consistent, quality service over the full life of the contract. When combined, these benefits allow Yorkville to rely on us for all waste management needs and save on your most valuable resource – time.

Plan Description		May 1, 2022 to April 30, 2023	May 1, 2023 to April 30, 2024	May 1, 2024 to April 30, 2025	May 1, 2025 to April 30, 2026	May 1, 2026 to April 30, 2027
<u>Refuse Collection</u>	35 Gallon Tote	\$28.07/month/home	\$29.19/month/home	\$30.36/month/home	\$31.57/month/home	\$32.83/month/home
	65 Gallon Tote	\$29.03/month/home	\$30.19/month/home	\$31.40/month/home	\$32.66/month/home	\$33.97/month/home
	96 Gallon Tote	\$29.03/month/home	\$30.19/month/home	\$31.40/month/home	\$32.66/month/home	\$33.97/month/home
	Total	\$86.13	\$89.57	\$93.16	\$96.89	\$100.77

Plan Description		May 1, 2022 to April 30, 2023	May 1, 2023 to April 30, 2024	May 1, 2024 to April 30, 2025	May 1, 2025 to April 30, 2026	May 1, 2026 to April 30, 2027
<u>Refuse Collection & Household Hazardous Waste</u>	35 Gallon Tote	\$28.07/month/home	\$29.19/month/home	\$30.36/month/home	\$31.57/month/home	\$32.83/month/home
	65 Gallon Tote	\$29.03/month/home	\$30.19/month/home	\$31.40/month/home	\$32.66/month/home	\$33.97/month/home
	96 Gallon Tote	\$29.03/month/home	\$30.19/month/home	\$31.40/month/home	\$32.66/month/home	\$33.97/month/home
	Total	\$86.13	\$89.57	\$93.16	\$96.89	\$100.77

5 | REQUIRED RECYCLABLES TO BE COLLECTED

Waste Management takes exceptions to the required recycling list of items to be collected found in **Appendix 2** of the City's RFP.

Our list of acceptable materials is reflective of today's market realities and includes only materials that meet industry quality standards and have viable market demands. However, due to the length of our Agreement with the City of Yorkville, it is important to allow for the possibility that this list may need to be adjusted at some point. Contract language must support our collective need to make changes to acceptable materials to respond to global market demands, as well as protect the quality of materials we process and safeguard the viability of the City's recycling program.

Single Stream Specifications

RECYCLABLES must be dry, loose (not bagged), un-shredded, empty, and include ONLY the following:	
Aluminum cans	Newspaper
PET bottles with the symbol #1 – with screw tops only	Mail
HDPE plastic bottles with the symbol #2 (milk, water bottles detergent, and shampoo bottles, etc.)	Uncoated paperboard (ex. cereal boxes; food and snack boxes)
PP plastic bottles and tubs with symbol # 5 - empty	Uncoated printing, writing and office paper
Steel and tin cans	Old, corrugated containers/cardboard (uncoated)
Glass food and beverage containers* – brown, clear, or green	Magazines, glossy inserts, and pamphlets

NON-RECYCLABLES include, <u>but are not limited to</u> the following:	
Plastic bags and bagged materials (even if containing Recyclables)	Microwavable trays
Porcelain and ceramics	Mirrors, window, or auto glass
Light bulbs	Coated cardboard
Soiled paper, including paper plates, cups and pizza boxes	Plastics not listed above including but not limited to those with symbols #3*, #4*, #6*, #7* and unnumbered plastics, including utensils
Expanded polystyrene	Coat hangers
Glass and metal cookware/bakeware	Household appliances and electronics,
Hoses, cords, wires	Yard waste, construction debris, and wood
Flexible plastic or film packaging and multi-laminated materials	Needles, syringes, IV bags or other medical supplies
Food waste and liquids, containers containing such items	Textiles, cloth, or any fabric (bedding, pillows, sheets, etc.)
Excluded Materials or containers which contained Excluded Materials	Napkins, paper towels, tissue, paper plates, and paper cups

NON-RECYCLABLES include, <u>but are not limited to</u> the following:	
Any paper Recyclable materials or pieces of paper Recyclables less than 4" in size in any dimension	Propane tanks, batteries
Cartons*	Aseptic Containers*

Delivery Specifications

Material delivered by or on behalf of Customer may not contain Non-Recyclables or Excluded Materials. "Excluded Materials" means radioactive, volatile, corrosive, flammable, explosive, biomedical, infectious, bio-hazardous or toxic substance or material, or regulated medical or hazardous waste as defined by, characterized or listed under applicable federal, state, or local laws or regulations, materials containing information (in hard copy or electronic format, or otherwise) which information is protected or regulated under any local, state or federal privacy or data security laws, including, but not limited to the Health Insurance Portability and Accountability Act of 1996, as amended, or other regulations or ordinances or other materials that are deleterious or capable of causing material damage to any part of Company's property, its personnel or the public or materially impair the strength or the durability of Company's structures or equipment.

Company may reject in whole or in part, or may process, in its sole discretion, Recyclables not meeting the specifications, including wet materials, and Customer shall pay Company for all increased costs, losses and expenses incurred with respect to such non-conforming Recyclables including costs for handling, processing, transporting and/or disposing of such non-conforming Recyclable Materials which charges may include an amount for Company's operating or profit margin ("Cost"). Without limiting the foregoing, and Customer shall pay a contamination charge for additional handling, processing, transporting and/or disposing of Non-Recyclables, Excluded Materials, and/or all or part of non-conforming loads and additional charges may be assessed for bulky items such as appliances, concrete, furniture, mattresses, tires, electronics, pallets, yard waste, propane tanks, etc.

Company reserves the right upon notice to discontinue acceptance of any category of materials set forth above as a result of market conditions related to such materials and makes no representations as to the recyclability of the materials. Collected Recyclables for which no commercially reasonable market exists may be landfilled at Customer's Cost.

* Glass may not be accepted in all locations. Cartons, aseptic containers, and other plastics may be allowed if approved in writing by Company.

6 | SCHEDULE OF ALTERNATIVES AND DEVIATIONS

United City of Yorkville

APPENDIX 3 SCHEDULE OF ALTERNATIVES AND DEVIATIONS

Please list any proposed alternative or deviation to the minimum standards outlined in the specifications section of this document. (Please attach additional sheets if necessary.)

Section Paragraph		Explanation of Alternative/Deviation
Page #	Section	Description of Exception
8	II. (14.) Prevailing Wage Act	Exception to the applicability of the Illinois Prevailing Wage Act to this RFP because the waste removal services requested by the United City of Yorkville are not “fixed works constructed or demolished by any public body or paid for wholly or in part out of public funds” under 820 ILCS 130/2. Any reference to the IPWA needs to be deleted.
9	II. (15.6)	Contractor takes exception to responding to any claims brought against the City, except such claims resulting from Contractor’s negligent acts.
10	15.8	Contractor takes exception to providing copies of its insurance policies, however, the City may review policies at the Contractor’s headquarters in Houston, TX.
12	29	Exception should be taken to the not to exceed cost if Contractor wants the right to adjust rates for increased costs resulting from uncontrollable circumstances because any price increases require the City’s approval.
18	36.3	Change designed to designated.
21	42.7	Contractor takes exception to returning rejected material to the container as this would require us to sift through the container.
21	42.10	Contractor takes exception to providing the name of the proposed buyer/market for recyclable materials.
22	44.3	Contractor takes exception to providing the name of the proposed buyer/market for organic materials.
23	45.3	Contractor takes exception to providing the name of the proposed buyer/market for materials.
24	51.4	Contractor takes exception to providing revenue received by the sale of recyclables as that is proprietary information. We also take exception to providing tipping fee savings.
25	53.1	Contractor takes exception to taking title to “all refuse” and Contractor shall not take title to hazardous waste, electronic waste or household hazardous waste or any waste not accepted by a disposal facility.
27	58.1	Contractor takes exception to the description of delays in this section and the right of the City Administrator being the judge whether a delay is considered a violation. Waste Management respectfully requests that the City include the following Force Majeure clause in the final Agreement. “Neither Party shall be in default for its failure to perform or delay in performance caused by events beyond its reasonable control, including, but not limited to, strikes, lock outs, labor disputes, riots, imposition of laws or governmental orders, fires, acts of God, and inability to obtain equipment, and the affected party shall be excused from performance during the occurrence of such events; provided, that if the force majeure circumstances persist for more than

		thirty (30) days, the other Party may terminate this Agreement and any or all SOWs without further penalty or liability.”	
27	61.1	Contractor takes exception to no rust showing on the cab, chassis, or body of the vehicle.	
27	61.1	Contractor takes exception to the address and telephone number being placed on the vehicle.	
28	65.1	Contractor takes exception to collecting items that are not considered acceptable items and without being paid for the disposal of same.	
30	74.1	Contractor takes exception to the obligation to provide additional hauling equipment in the event it is also impacted by the same emergency or force majeure event.	
31	77.1	Contractor takes exception to the short 24-hour cure period and the City’s right to take over Contractor’s equipment and facilities for a period of up to 120 days from the date of the notice of default and requests that this section and 78.2, which is very similar in terms of service failure be revised.	
31	78.1	Contractor takes exception to a no strike guarantee.	
39	Appendix 2	Contractor takes exception to the required recycling list of items to be collected.	
		Our list of acceptable materials is reflective of today’s market realities and includes only materials that meet industry quality standards and have viable market demands. However, due to the length of our Agreement with the City of Yorkville, it is important to allow for the possibility that this list may need to be adjusted at some point. Contract language must support our collective need to make changes to acceptable materials to respond to global market demands, as well as protect the quality of materials we process and safeguard the viability of the City’s recycling program.	
		Single Stream Specifications	
		RECYCLABLES must be dry, loose (not bagged), un-shredded, empty, and include ONLY the following:	
		Aluminum cans	Newspaper
		PET bottles with the symbol #1 – with screw tops only	Mail
		HDPE plastic bottles with the symbol #2 (milk, water bottles detergent, and shampoo bottles, etc.)	Uncoated paperboard (ex. cereal boxes; food and snack boxes)
		PP plastic bottles and tubs with symbol # 5 - empty	Uncoated printing, writing and office paper
		Steel and tin cans	Old, corrugated containers/cardboard (uncoated)
		Glass food and beverage containers* – brown, clear, or green	Magazines, glossy inserts, and pamphlets
		NON-RECYCLABLES include, but are not limited to the following:	
		Plastic bags and bagged materials (even if containing Recyclables)	Microwavable trays
		Porcelain and ceramics	Mirrors, window, or auto glass
		Light bulbs	Coated cardboard
		Soiled paper, including paper plates, cups and pizza boxes	Plastics not listed above including but not limited to those with symbols #3*, #4*, #6*, #7* and unnumbered plastics, including utensils

		Expanded polystyrene	Coat hangers
		Glass and metal cookware/bakeware	Household appliances and electronics,
		Hoses, cords, wires	Yard waste, construction debris, and wood
		Flexible plastic or film packaging and multi-laminated materials	Needles, syringes, IV bags or other medical supplies
		Food waste and liquids, containers containing such items	Textiles, cloth, or any fabric (bedding, pillows, sheets, etc.)
		Excluded Materials or containers which contained Excluded Materials	Napkins, paper towels, tissue, paper plates, and paper cups
		Any paper Recyclable materials or pieces of paper Recyclables less than 4" in size in any dimension	Propane tanks, batteries
		Cartons*	Aseptic Containers*
		<p>Delivery Specifications</p> <p>Material delivered by or on behalf of Customer may not contain Non-Recyclables or Excluded Materials. "Excluded Materials" means radioactive, volatile, corrosive, flammable, explosive, biomedical, infectious, bio-hazardous or toxic substance or material, or regulated medical or hazardous waste as defined by, characterized or listed under applicable federal, state, or local laws or regulations, materials containing information (in hard copy or electronic format, or otherwise) which information is protected or regulated under any local, state or federal privacy or data security laws, including, but not limited to the Health Insurance Portability and Accountability Act of 1996, as amended, or other regulations or ordinances or other materials that are deleterious or capable of causing material damage to any part of Company's property, its personnel or the public or materially impair the strength or the durability of Company's structures or equipment.</p> <p>Company may reject in whole or in part, or may process, in its sole discretion, Recyclables not meeting the specifications, including wet materials, and Customer shall pay Company for all increased costs, losses and expenses incurred with respect to such non-conforming Recyclables including costs for handling, processing, transporting and/or disposing of such non-conforming Recyclable Materials which charges may include an amount for Company's operating or profit margin ("Cost"). Without limiting the foregoing, and Customer shall pay a contamination charge for additional handling, processing, transporting and/or disposing of Non-Recyclables, Excluded Materials, and/or all or part of non-conforming loads and additional charges may be assessed for bulky items such as appliances, concrete, furniture, mattresses, tires, electronics, pallets, yard waste, propane tanks, etc.</p> <p>Company reserves the right upon notice to discontinue acceptance of any category of materials set forth above as a result of market conditions related to such materials and makes no representations as to the recyclability of the materials. Collected Recyclables for which no commercially reasonable market exists may be landfilled at Customer's Cost.</p> <p>* Glass may not be accepted in all locations. Cartons, aseptic containers, and other plastics may be allowed if approved in writing by Company.</p>	
		<p>Waste Management respectfully requests that the City include the following Changes in Law clause in the final Agreement: "Notwithstanding anything to the contrary in the Agreement, Contractor shall be entitled to pass through to, and collect from, the City any additional collection or disposal costs, taxes or surcharges incurred by Contractor as a result of any mandated changes in local, state or federal laws or regulations governing the generation, collection, transportation, processing, sorting and disposal of solid waste and/or recyclable materials."</p>	

7 | SCHEDULE OF ILLINOIS MUNICIPALITIES SERVED

Waste Management is a trusted environmental solutions partner for communities/businesses/universities throughout Illinois, the United States and Canada. We know Illinois customers, their needs, and their requirements better than any other company. We provide service for many of Yorkville's neighbors. We have included these customers in the following list of references. We encourage you to contact them so that you may learn firsthand about our excellent record of service with other customers.

Municipality	Contact Name and Telephone Number	Service Dates	Explanation of Collection and Disposal Program
United City of Yorkville	Bart Olson 630.553.8537	1/2002 to Present	Limited Refuse, Unlimited Recycle and Yard Waste
City of Plainfield	Amy De Boni 815-439-4255	1/1998 to Present	Unlimited Refuse, Recycle and Yard Waste; At Your Door Special Collection
City of Sycamore	Maggie Peck 815-895-0786	1/2002 to Present	Unlimited Refuse, Recycle and Yard Waste; At Your Door Special Collection
City of Batavia	Scott Haines 630-254-2400	1/2002 to Present	Sticker or Cart Service
City of Elgin	Aaron Neal 847-931-6099	1/2002 to Present	Limited Refuse, Unlimited Recycle, Stickered Yard Waste; At Your Door Special Collection

8 | LOCATION OF DISPOSAL FACILITIES

United City of Yorkville

APPENDIX 5 LOCATION OF DISPOSAL FACILITIES

Please provide below information concerning the facilities, which are intended to be used for the disposal of refuse, yard waste, organics and recyclable materials collected at the curbside.
(Please attach additional sheets if necessary.)

REFUSE

Name of Facility	Facility Address	Disposal Limitations
Waste Management Batavia Transfer Station	766 Hunter Drive Batavia, IL 60510	No yard waste, tires, white goods electronics, household hazardous waste
Groot - Plano Transfer Station	4701 Kendall Farms Road Plano, IL 60545	No yard waste, tires, white goods, electronics, household hazardous waste

RECYCLING

Name of Facility	Facility Address	Disposal Limitations
Waste Management Batavia Transfer Station	766 Hunter Drive Batavia, IL 60510	Please see list of acceptable recycle materials

YARD WASTE

Name of Facility	Facility Address	Disposal Limitations
Waste Management Batavia Transfer Station	766 Hunter Drive Batavia, IL 60510	No refuse, tires white goods, electronics, household hazardous waste



United City of Yorkville

ELECTRONIC WASTE

Name of Facility	Facility Address	Disposal Limitations
Waste Management Batavia Transfer Station	766 Hunter Drive Batavia, IL 60510	Please see At Your Door Special Collection section for acceptable items

ORGANIC MATERIAL

Name of Facility	Facility Address	Disposal Limitations
Waste Management Batavia Transfer Station	766 Hunter Drive Batavia, IL 60510	No meat, bones or paper products

HOUSEHOLD HAZARDOUS WASTE

Name of Facility	Facility Address	Disposal Limitations
Waste Management Rockdale	2100 Moen Avenue Rockdale, IL 60436	Please see At Your Door Special Collection section for acceptable items

9 | CONTRACTOR QUALIFICATIONS

APPENDIX 6

CONTRACTOR QUALIFICATIONS

Name of Business: Waste Management of Illinois, Inc.

Business Address: Mailing Address: 780 North Kirk Road, Batavia, IL 60510

Business Number: (847) 980-7648

Emergency Number: (800) 964-8988

Fax Number: N/A

Ownership: Individual Partnership Corporation

Franchise or Parent Company (if applicable): N/A

List all Partners, Managers, and Corporate Officers:

Name	Title	Residence	Phone
<p><u>Please see the following page for our complete list of Directors and Officers.</u></p>			

Please see the following page for our complete list of Directors and Officers.

Days of Operation: Monday through Saturday

Business Hours: Monday through Friday 5:00 AM - 5:00 PM and Saturday 5:00 AM - 9 AM

Number of Employees:

Supervisors: 6

Drivers: 104

Office Personnel: 7

Signature: Vaughn Kuerschner  Date: November 1, 2021

WASTE MANAGEMENT OF ILLINOIS, INC.

**Directors and Officers
As of October 15, 2021**

Name	Title	Address
Harry C. Lamberton, III	President and Director	700 E. Butterfield Road 3 rd Floor Lombard, IL 60148
Mark A. Lockett	Vice President and Assistant Treasurer	800 Capitol Street Suite 3000 Houston, TX 77002
Kevin M. McDonough	Vice President and Assistant Secretary	700 E. Butterfield Road 3 rd Floor Lombard, IL 60148
Leslie K. Nagy	Vice President, Chief Financial Officer and Controller	800 Capitol Street Suite 3000 Houston, TX 77002
David L. Reed	Vice President and Treasurer	800 Capitol Street Suite 3000 Houston, TX 77002
Kelly Rooney	Vice President	800 Capitol Street Suite 3000 Houston, TX 77002
Courtney A. Tippy	Vice President, Secretary and Director	800 Capitol Street Suite 3000 Houston, TX 77002
Dean H. Vander Baan	Vice President	720 E. Butterfield Road, 4 th Floor Lombard, IL 60148
James A. Wilson	Vice President	720 E. Butterfield Road 4 th Floor Lombard, IL 60148
Jeff R. Bennett	Assistant Treasurer	800 Capitol Street Suite 3000 Houston, TX 77002
John S. Skoutelas	Assistant Secretary	100 Brandywine Blvd 3 rd Floor Newtown, PA 18940
Micah S. Hamstra	Assistant Secretary	720 E. Butterfield Road 4 th Floor Lombard, IL 60148

11 | CERTIFICATE OF INSURANCE

Certificates of Insurance

Waste Management secures gold-standard insurance coverage to protect our partners. Going above and beyond, we provide environmental site liability coverage, which covers all active sites that are owned or operated by Waste Management. It offers third-party liability for bodily injury and property damage, and off-site clean-up coverage, coverage for both sudden and non-sudden pollution incidents, and transportation coverage including the loading and unloading of the vehicle. Yorkville can rest easy with Waste Management as your service provider knowing that you are always protected by best-in-class insurance. Copies of our certificates of insurance are included on the following pages.

Price Quotation Sheet

Appendix 1

Plan Description		May 1, 2022 to April 30, 2023	May 1, 2023 to April 30, 2024	May 1, 2024 to April 30, 2025	May 1, 2025 to April 30, 2026	May 1, 2026 to April 30, 2027
<u>Refuse Collection</u>	35 Gallon Tote	\$	\$	\$	\$	\$
	65 Gallon Tote	\$	\$	\$	\$	\$
	96 Gallon Tote	\$	\$	\$	\$	\$
	Total	\$	\$	\$	\$	\$

Plan Description		May 1, 2022 to April 30, 2023	May 1, 2023 to April 30, 2024	May 1, 2024 to April 30, 2025	May 1, 2025 to April 30, 2026	May 1, 2026 to April 30, 2027
<u>Refuse Collection & Household Hazardous Waste</u>	35 Gallon Tote	\$	\$	\$	\$	\$
	65 Gallon Tote	\$	\$	\$	\$	\$
	96 Gallon Tote	\$	\$	\$	\$	\$
	Total	\$	\$	\$	\$	\$

13 | OPERATIONAL APPROACH

A Seamless Implementation with a Trusted Partner

Brand Protection

Yorkville's brand is a valued asset, and protecting that value is imperative. Cities with such an investment seek partners that are committed to providing authentic levels of environmental indemnification, the highest compliance and ethical standards, strong safety practices, and the respect of relevant regulatory agencies. As the nation's leading environmental services company, these very traits are the cornerstone of our brand. We stake our brand on protecting yours.

Our service history gives us the advantage of experience and perspective, quantifiable advantages for making solid recommendations for the City.







Continuity of Service

Waste Management will continue to provide collection services for the City of Yorkville on Monday, Tuesday, Thursday, and Friday with no route changes. This will provide continuity of service and avoid any confusion and disruption for residents. In the event there is a need to change the collection day, or a collection day is added, Waste Management will notify the City at least 30 days prior to the implementation of the change. Waste Management will also notify residents prior to the change. The new contract allows for a five-year term with a one year extension.

Critical Yorkville Collection Equipment/Resources in Place Today

Key to all successful new contract implementations is having the most basic collection equipment and resources in place, tested, and proven. We understand one of Yorkville's top priorities is for their collection partner to deliver the base collection services - confirming customers have containers to put materials into and that materials are collected on time and in a professional and safe manner.

All of Waste Management's Yorkville collection equipment and resources are already in place, eliminating any opportunity for customer disruption associated with a new contract implementation.

Core Collection Equipment and Resources		
	Waste Management Competency	Benefits to the United City of Yorkville
Drivers 	<p>Our Yorkville driving team is made up of local, long-tenured drivers that have successfully completed rigorous safety and customer service training requirements and that know each neighborhood, street, and home in your community.</p>	<ul style="list-style-type: none"> • Safer more experienced drivers in your community • Existing customer knowledge and personalized customer service • No driver learning curve resulting in fewer missed pickups
Trucks 	<p>Waste Management's fleet of collection vehicles are already in place. All our vehicles are subject to daily preventive maintenance and safety inspections. Our fleet is maintained to the highest safety standards and is fully compliant with local and federal safety standards.</p>	<ul style="list-style-type: none"> • Trucks are not subject to manufacturing delays and are guaranteed ready-to-roll on day one of the new contract • Reliable collection vehicles with fewer breakdowns resulting in on-time collection
Routes and Customer Data 	<p>No changes to current collection schedules will be associated with our transition. Waste Management collection routes were created with eRouteLogistics® software and consider local traffic patterns, truck capacity and disposal locations.</p>	<ul style="list-style-type: none"> • No missed pickups associated with resident confusion caused by collection day changes • Maximum route efficiency provides the greatest fiscal value for ratepayers • Less wear and tear on City streets
Onboard Computing System (OCS) 	<p>Each of our Yorkville collection trucks that service the City are already equipped with onboard tablets that display drivers' exact route, all scheduled collections, and relevant account notes such as container placement. The tablets include GPS technology that allow drivers to capture route data in real-time. Drivers note the status of each collection (i.e., collected or a service exception).</p>	<ul style="list-style-type: none"> • Collection statuses minimize the opportunity for missed collections • Provides customer service representatives with near real-time field data to assist with customer service calls/interactions

Local, Regional, and National Resources for Yorkville

With Waste Management as your partner, Yorkville will receive more than simple collection services. You will have an ally with unmatched resources that give you peace of mind that your waste, recycling, and landscape waste materials will be collected, transferred, processed, and disposed of, even during emergency and natural disaster situations. Collections will be managed using proven best practices in full compliance with all local, state, and federal regulations.

Local support: Within a two-hour drive, there are seven other Waste Management hauling sites. This means that if there is a need, we can redeploy equipment and people to the United City of Yorkville the same day. While we always strive to have our fleet on the road and not in the shop, garbage trucks are complicated pieces of machinery, and they occasionally break down. Having the ability to share resources within a small geographic area allows us to keep rates low and service your residents without interruption.

Regional support: Our regional operations include hauling districts, transfer, and post collection facilities throughout Illinois, Missouri, Iowa, Nebraska, Kansas. This allows our team to respond to regional events with seamless support. Needed containers, trucks, drivers, and managers can be requested from our area to support unusual events if ever needed. These resources can be deployed the same day.

National support: As the leading waste provider in North America, Waste Management can get the best rates and availability from our truck, container, and office equipment vendors. In the event of an emergency or natural disaster, we can pull additional resources from our hauling districts throughout the nation.



Your WM Team would bring their local residents knowledge and experience to continue to serve as the service providers of the equipment and resources for the United City of Yorkville.

PROPOSAL

The following is a qualified proposal from Waste Management in response to the City of Yorkville's RFP.

Refuse Collection

Residents have the option of a 96, 64, or 35-gallon refuse cart with limited refuse collection service. A 64-gallon cart is the default cart size. Additional refuse may be placed in bags/containers with handles not exceeding 32-gallons in size and 50 lbs. in weight. A sticker is required for each additional bag/container to be serviced.



Bulk Item Collection

One bulk item is included in weekly service, no sticker required. Bulk items must weigh less than 50 pounds and be reasonably managed by one person. Additional bulk items require one (1) sticker to be serviced. Collection of bulk items weighing more than 50 pounds must be prescheduled by calling Waste Management Customer Service at 800-964-8988.

White Goods Collection

Waste Management will collect white goods (appliances) at the curb. White goods collection must be prescheduled and prepaid (\$40.00 per item) by calling Waste Management Customer Service at 800-964-8988.

Recycle Collection

Waste Management will provide unlimited recycle service. Residents have the option of a 96, 64, or 35-gallon recycle cart with unlimited recycle collection service. A 64-gallon cart is the default cart size. Additional recycle material may be placed in containers with handles not exceeding 32-gallons in size and 50 lbs. in weight. Additional containers must be clearly labeled "RECYCLE". Residents may rent an additional recycle cart from Waste Management for \$3.50/month.



Acceptable Recyclable Materials

As a society, we understand that recycling is important, but for recycling to make an impact, we have to recycle right. Today's most successful and sustainable recycling programs emphasize the value of the acceptable materials. We must ask ourselves, does this material have a viable market? If the answer is yes, we must also confirm the material we are recycling is properly prepared, clean, and free from contamination.

Our list of acceptable materials is reflective of today's market realities and includes only materials that meet industry quality standards and have viable market demands. However, due to the length of our Agreement with the City of Yorkville, it is important to allow for the possibility that this list may need to be adjusted at some point. Contract language must support our collective need to make changes to acceptable materials to respond to global market demands, as well as protect the quality of materials we process and safeguard the viability of the City's recycling program.

Single Stream Specifications

RECYCLABLES must be dry, loose (not bagged), un-shredded, empty, and include ONLY the following:	
Aluminum cans	Newspaper
PET bottles with the symbol #1 – with screw tops only	Mail
HDPE plastic bottles with the symbol #2 (milk, water bottles detergent, and shampoo bottles, etc.)	Uncoated paperboard (ex. cereal boxes; food and snack boxes)
PP plastic bottles and tubs with symbol # 5 - empty	Uncoated printing, writing and office paper
Steel and tin cans	Old, corrugated containers/cardboard (uncoated)
Glass food and beverage containers* – brown, clear, or green	Magazines, glossy inserts, and pamphlets

NON-RECYCLABLES include, <u>but are not limited to</u> the following:	
Plastic bags and bagged materials (even if containing Recyclables)	Microwavable trays
Porcelain and ceramics	Mirrors, window, or auto glass
Light bulbs	Coated cardboard
Soiled paper, including paper plates, cups and pizza boxes	Plastics not listed above including but not limited to those with symbols #3*, #4*, #6*, #7* and unnumbered plastics, including utensils
Expanded polystyrene	Coat hangers
Glass and metal cookware/bakeware	Household appliances and electronics,
Hoses, cords, wires	Yard waste, construction debris, and wood
Flexible plastic or film packaging and multi-laminated materials	Needles, syringes, IV bags or other medical supplies
Food waste and liquids, containers containing such items	Textiles, cloth, or any fabric (bedding, pillows, sheets, etc.)
Excluded Materials or containers which contained Excluded Materials	Napkins, paper towels, tissue, paper plates, and paper cups
Any paper Recyclable materials or pieces of paper Recyclables less than 4" in size in any dimension	Propane tanks, batteries
Cartons*	Aseptic Containers*

Delivery Specifications

Material delivered by or on behalf of Customer may not contain Non-Recyclables or Excluded Materials. "Excluded Materials" means radioactive, volatile, corrosive, flammable, explosive, biomedical, infectious, bio-hazardous or toxic substance or material, or regulated medical or hazardous waste as defined by, characterized or listed under applicable federal, state, or local laws or regulations, materials containing information (in hard copy or electronic format, or otherwise) which information is protected or regulated

under any local, state or federal privacy or data security laws, including, but not limited to the Health Insurance Portability and Accountability Act of 1996, as amended, or other regulations or ordinances or other materials that are deleterious or capable of causing material damage to any part of Company's property, its personnel or the public or materially impair the strength or the durability of Company's structures or equipment.

Company may reject in whole or in part, or may process, in its sole discretion, Recyclables not meeting the specifications, including wet materials, and Customer shall pay Company for all increased costs, losses and expenses incurred with respect to such non-conforming Recyclables including costs for handling, processing, transporting and/or disposing of such non-conforming Recyclable Materials which charges may include an amount for Company's operating or profit margin ("Cost"). Without limiting the foregoing, and Customer shall pay a contamination charge for additional handling, processing, transporting and/or disposing of Non-Recyclables, Excluded Materials, and/or all or part of non-conforming loads and additional charges may be assessed for bulky items such as appliances, concrete, furniture, mattresses, tires, electronics, pallets, yard waste, propane tanks, etc.

Company reserves the right upon notice to discontinue acceptance of any category of materials set forth above as a result of market conditions related to such materials and makes no representations as to the recyclability of the materials. Collected Recyclables for which no commercially reasonable market exists may be landfilled at Customer's Cost.

* Glass may not be accepted in all locations. Cartons, aseptic containers, and other plastics may be allowed if approved in writing by Company.

Recycle Right Curbside Recycle Education

The US national average for recycle contamination is 25% or one in every four items placed in a recycle cart is a contaminant. The best way to combat the contamination issue and the rising cost of recycling is effective and consistent resident education and enforcement. In partnership with the City of Yorkville, we would like to introduce Waste Management's highly successful Recycle Right curbside recycle education program. Recycle Right is a simple, back to basics education program that has been highly successful in changing resident behavior.

Recycle Right has three simple rules:



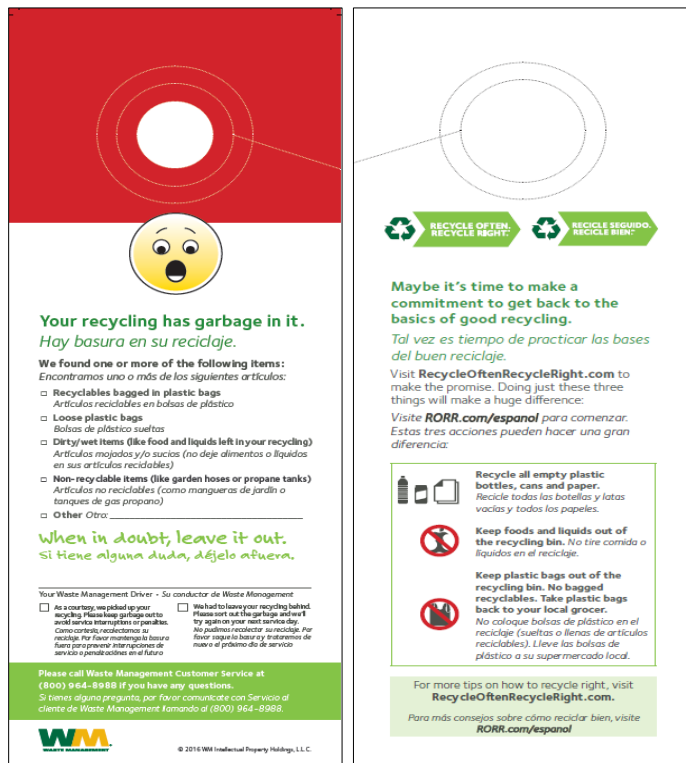
We must work together to continually educate residents on how to recycle right and how they can do their part to safeguard the viability of the City of Yorkville's recycling program.

How will the curbside education program work?

Waste Management will tag recycle carts that are contaminated (not acceptable for collection). The driver will identify the contamination on the tag. The resident is asked to remove the contamination from the recycle cart so it can be serviced on the next scheduled service day. There will be a two-week education period when contaminated carts will be tagged and serviced. After two weeks contaminated carts will be tagged and not serviced. The material will be collected on the next scheduled service day if the resident removes the contamination. An example of the Recycle Right recycling tag is shown below.

A baseline audit of the City of Yorkville's recyclable materials will be completed before the rollout of the Recycle Right curbside recycling education program. A second audit will be completed after one year to measure the progress and then work with the City to develop the next phase of the outreach plan.

As part of Waste Management of Illinois, Inc.'s commitment to recycling and our customers, we built a new, state of the art recycling material recovery facility in Hodgkins, IL. The new facility is more mechanized, designed to improve commodity recovery and increase the recycling capacity in the Chicagoland market while providing flexibility to meet material markets demands for cleaner feedstock.



Yard Waste Collection

Waste Management will provide unlimited yard waste service. Yard waste may be placed in brown paper yard waste bags, containers with handles, and/or bundles from April through the first full week of December. Bags and containers may not exceed 32-gallons in size and 50 lbs. in weight. Containers must be clearly labeled "YARD WASTE". Bundles must be securely tied and not exceed four feet in length and two feet in diameter. Individual branches may not exceed two inches in diameter.

Note: Landscape waste does not include dirt, sand, rocks, concrete, sod, tree stumps, and similar materials.

Christmas Tree Collection

Waste Management will collect Christmas trees for the first two weeks in January at no additional cost.

Electronic Waste Management

Waste Management will provide collection service for electronic waste (as defined in the RFP). Residents must call Waste Management Customer Service at 800-964-8988 to schedule service at no additional cost. Items must be properly prepared to be collected.

Organics Collection

Residents have the option of weekly organics collection service from April 1 through the first full week of December. The service will piggyback yard waste service (April through first full week of December). The service will require residents to use a 64-gallon cart from Waste Management at no additional fee. Organics and yard waste may be collected together in the cart. Organics includes food waste, but no meat, bones or paper products. Residents may opt in for this service by calling Waste Management Customer Service at 800-964-8988.

Amnesty Days

Waste Management will provide spring and fall curbside collection of additional refuse, yard waste and bulk items on two dates mutually agreed upon by the City and Waste Management. White Goods and up to four (4) automobile tires (tires must be removed from the rims) are included at no additional charge.

City Owned Buildings and Properties

Waste Management will provide weekly (or as needed) refuse and recycling collection for the City of Yorkville buildings and properties as listed in Exhibit B of the RFP. Waste Management will also provide the City (20) 20cy roll off containers at 651 Prairie Pointe Lane in late summer of 2022.

City Special Events

Waste Management will provide refuse and portable toilet services for the following City of Yorkville's special events.

- **Summer Solstice, 131 E Hydraulic Ave - Riverfront Park**
 - 10 standard units
 - 1 handicap unit
 - 2 handwashing units
 - Units need to be serviced Saturday morning
 - 1 – 10yd roll off
- **4th of July Celebration, 301 N Bridge St - Town Square Park**
 - 10 standard units
 - 2 handicap units
 - 2 handwashing units
 - 1 – 30yd roll off
- **4th of July Celebration, 797 Game Farm Rd - Yorkville High School in the Southeast corner of parking lot**
 - 2 standard units
- **Yorkville River Fest, 131 E Hydraulic Ave - Riverfront Park**
 - 12 standard units
 - 2 handicap units
 - 3 handwashing units
 - Units need to be serviced on Saturday morning
 - 1 – 10yd roll off
- **Hometown Days Festival, 908 Game Farm Rd - Beecher Community Park**
 - 26 standard units

- 6 handicap units
- 12 handwashing units
- Units need to be serviced on Saturday and Sunday morning
- Additionally, toilet paper and hand towels will be needed so staff can replenish when needed
- 3 – 20yd roll off

**Yorktober Fest, 201 E Hydraulic Ave -
Riverfront Park**

- 8 standard units
- 1 handicap unit
- 2 handwashing units
- 1 – 10yd roll off

**Yorkville Holiday Celebration, 201 E
Hydraulic Ave - Riverfront Park**

- 2 standard units
- 1 handicap unit
- 1 handwashing unit

ALTERNATE PROPOSAL WITH HOUSEHOLD HAZARDOUS WASTE COLLECTION

Waste Management will provide collection service for household hazardous waste and electronic waste as defined below. Waste Management will provide this service through its At Your Door Special Collection program at no additional charge.

At Your Door Special Collection

A Convenient, Year-Round Home Collection Service for Household Hazardous Waste and Electronic Waste

Waste Management's At Your Door Special Collection service is the best solution for residents to properly manage household hazardous waste (HHW) and electronic waste (e-waste). As North America's leading environmental solutions company, Waste Management makes it easy for residents to dispose of these items by collecting the materials at their door – safely, easily, and responsibly. At Your Door Special Collection is an easy-to-use service where residents can schedule a collection at any time throughout the year, when it is convenient for them. It is a recycling program, and it supports the City of Yorkville's green initiatives. Currently we service more than 250,000 homes in the Chicago area. The service is unmatched in the industry.



Residents receive a collection kit sent to their house via U.S. mail, then package their unwanted materials and schedule a pickup.

24/7 Collection Scheduling for Customers

Customers can easily reach out to the At Your Door Special Collection service team and schedule a home collection via phone or internet. Our Operations Service Center accepts calls Monday through Friday from 5:00AM and 5:00PM PST at (800) 449-7587, while our website, wmatyourdoor.com, is accessible 24/7. An automated call system is also available after hours and on holidays. Highly trained

Customer Feedback is Crucial

To increase communication with residents and provide feedback on the At Your Door Special Collection service, participants are encouraged to provide feedback on the program and may be sent a survey. In addition, if a resident has a question about an item or has questions on how this service works, they are welcome to reach out to the Operations Service Center staff.

Collection Kit Streamlines Process

Acceptable Materials in the Program

Garden Chemicals

- ## Household Cleaners

- ## Paint Products

- ## Automotive Material

- Misc. Household**

- ### Electronics with Circuit Boards (up to 25 lbs.)

- ## Swimming Pool Chemicals

- 

- Windshield washer fluid
- Hydraulic fluid
- Vehicle batteries (up to 4 max.)
- Gasoline and Diesel fuel (must be placed in containers designed and sold for containment and transportation of fuel (up to 5-gallon max)

Flammable & Combustible Materials

- Kerosene and Solvents

Mercury Containing Devices

- Thermostats
- Thermometers
- Switches

Excluded Materials

Items that are not part of the At Your Door Special Collection service include:

- | | | |
|--|-----------------------------------|--|
| • Collection service includes Biological waste | • Materials in leaking containers | • Containers over 5 gallons |
| • Liquid mercury/elemental mercury | • Medicines/pharmaceuticals | • Commercial chemicals |
| • Ammunition | • Asbestos | • Fire extinguishers |
| • Broken items that contain mercury | • Unknown or unlabeled materials | • Trash that may contain radioactive materials |
| • Explosives | • Tires | • Food waste |
| • Materials improperly packaged for transport | • Construction-related materials | • White goods including bulky items |
| • Appliances | • Smoke detectors | • Radioactive materials |

Disposal

The goal of Waste Management's At Your Door Special Collection service is to maximize the percentage of home generated special materials that are recycled rather than disposed. After collecting the items from the home, the materials are brought to a Waste Management facility. The items are then properly packaged and sent to the appropriate third-party facility for processing. ***In 2017, 89 percent of the materials collected were recycled.***

Compliance

This program complies with existing applicable federal, state, and local regulations. We will obtain and maintain appropriate permits and approvals to transport and store household hazardous waste and electronics.

Safety

We have a history of safe collection services due to extensive industry experience combined with specific expertise in household hazardous waste collection. Service technicians complete a 40-hour HAZWOPER certification program in combination with obtaining a Hazmat endorsement on their Commercial Driver's License. In addition, they participate in an in-depth employee training program that includes classroom and on-the-job training for collecting and transporting hazardous and potentially hazardous chemicals in a residential setting.

VALUE ADD SERVICES

Bagster and Roll Off Container Bagster Service

Bagster

Waste Management's Bagster is a great solution when residents have collection needs that exceed their weekly construction and demolition debris curbside collection. Bagster is ideal for small home improvement construction projects. With this easy-to-use solution, residents simply purchase a Bagster bag at a local home improvement store, fill it, and schedule their collection online or by phone. Visit thebagster.com for more information.

Roll Off Container

Waste Management offers roll off container service for large home improvement projects. Roll off containers are available in 10, 20 and 30 cubic yard sizes each at different rates. Residents may call Waste Management Customer Service at 800-964-8988 to schedule and pay for a roll off container.

HOW IT WORKS

BUY.

BUY THE BAGSTER BAG AT YOUR LOCAL HOME IMPROVEMENT RETAILER.

FILL.

FILL YOUR BAGSTER BAG WITH UP TO 3,300 LB OF DEBRIS OR WASTE.

GONE.®

SCHEDULE YOUR COLLECTION ONLINE OR BY PHONE.



Waste Watch

Collaborating with Local Law Enforcement to Keep Neighborhoods Safe

Serving the same neighborhoods each week allows Waste Management drivers to become familiar with their routes while providing exceptional customer service. Likewise, this level of familiarity enables drivers to identify when a situation does not feel right. From an abandoned car to a door left open, our drivers are in a unique position to act as an extra set of eyes and ears on the street. Our Waste Watch program leverages this advantage by formally teaching Waste Management drivers how to observe and report suspicious activity or an emergency situation to law enforcement.



Waste Watch-certified drivers participate in a formal training program administered in collaboration with local public safety and law enforcement officers. Training includes what to look for, how to react, and how to report incidents. Drivers are reminded they should not approach or attempt to resolve a suspicious situation, but they are encouraged to call law enforcement if a situation does not look or feel right.

In addition to local agencies, Waste Management partners with National safety-related organizations and programs, including:

- AMBER Alert
- Community Crime Stoppers
- National Center for Missing and Exploited Children
- U.S. Department of Homeland Security

Urgent messages, such as AMBER Alerts, can be communicated to drivers via our onboard computing system. This allows for instant and geo-targeted communication in case of an emergency.

Natural Disaster Assistance

Whether necessary due to a natural disaster, extreme weather, or other unforeseen events, Waste Management is always prepared to provide additional support to communities requiring urgent solid waste collection assistance.

During extreme weather or natural disasters, some communities are also faced with massive volumes of debris. In such cases, excess supplies of collection equipment including spare vehicles and roll off containers can be quickly accessed, often within hours.

Waste Management has the resources, equipment, and personnel to help with the clean-up. In addition to local resources, our emergency response management team can quickly compile licensed, experienced collection drivers, machinery operators, and management staff that are prepared to temporarily relocate and assist within an impacted region. Furthermore, many of our route and district managers hold commercial driver licenses (CDLs) and can perform collection functions as needed.

In the event of a manmade or natural disaster including events such as tornados, floods, etc., Waste Management will work with the City of Yorkville to arrange for special collections to assist with cleanup efforts.

We were there to help the residents in Washington, Illinois in 2013 when this community was devastated by an EF-4 tornado. Within 90 seconds, 650 homes were destroyed and nearly 1,000 were severely damaged. Waste Management assisted the City in damage assessment and provided, at the City's request, 24-hour operation of our East Peoria Transfer Station as a destination for all collected debris in the initial phase of the cleanup. As the City realized that they faced a 60,000 cubic yard debris field, Waste Management assumed total responsibility for consolidation of the debris at the curb line, loading the consolidated debris into Waste Management supplied transfer trailers, transportation to the Peoria City/County Landfill #2, a Waste Management facility, and disposal of all the landfilled debris. We also supplied operators and grapples for the effort, as well as front end loaders, semi dump trailers, and transfer trailers and drivers. Waste Management's portion of the debris removal was accomplished in less than four weeks.



In all, Waste Management received more than 25,000 tons of tornado debris, with more than 16,000 tons from Waste Management staged and directed collection and cleanup activities. We have also provided similar services to the communities of Coal City and Fairdale. We pledge the same level of commitment to the City of Yorkville.

Indemnification

A thorough examination of any indemnification offering requires two elements to truly protect the interests of the residents of Yorkville. The first element is the integrity of the final disposal site and its compliance with environmental regulations to protect its customers. The second element is the assets brought to the offering by the indemnification provider.

Our environment is one of the most important issues we face today. Environmental responsibility is an integral part of our business and making that philosophy a reality is the essence of everything we do at Waste Management. Our goal is to help municipalities successfully address the complex environmental issues facing their community. Our capabilities ensure that Waste Management can help our customers meet the highest environmental standards and protect themselves at the same time. Our indemnification offer simply has no equal in our industry.

Waste Management internalizes the management of the City of Yorkville's waste at its landfill and processing facilities. This internalization allows us to provide the city with indemnification of their waste. This assurance of indemnification provides the City with peace of mind that their waste is managed according to and often exceeding local, state, and federal regulations.

CUSTOMER SERVICE

Billing

Waste Management will bill the City monthly for all serviced units within the respective municipality. The City will provide Waste Management with the number of occupied units within the municipality on a monthly basis. Additionally, Waste Management and the City will conduct home count audits annually due to the growth of the community.

Reporting

Waste Management will provide the City with the following reports:

- Monthly volume report (refuse, recycle, yard waste, electronic waste)
- Monthly Haul or Call Report
- Weekly missed pickup and resolution report
- Monthly At Your Door Special Collection volume report (if the City elects Household Hazardous Waste Collection)

Holidays

Waste Management observes the following six (6) national holidays: New Year's Day, Memorial Day, Independence Day, Labor Day, Thanksgiving Day, Christmas Day. If a holiday falls on a scheduled service day, service will be performed on the next business day including Saturday. Holidays falling on Sunday are typically observed on the following Monday, so service would be on the following Tuesday.

Customer Service 24/7

Yorkville residents have many options for how and when they interact with Waste Management. Whether via by phone, Live Chat, online at wm.com or through our mobile app, customers want an interaction that is fast, friendly, and convenient. Waste Management's dedicated Customer Service Team supports the City customers by managing our phone, email, and online customer service functions and are ready to serve Yorkville residents on day one of the new contract.

Call Center

Waste Management maintains a call center with trained agents in the services provided to the City of Yorkville. Agents are available Monday through Friday 7:00AM to 5:00PM to answer any service calls

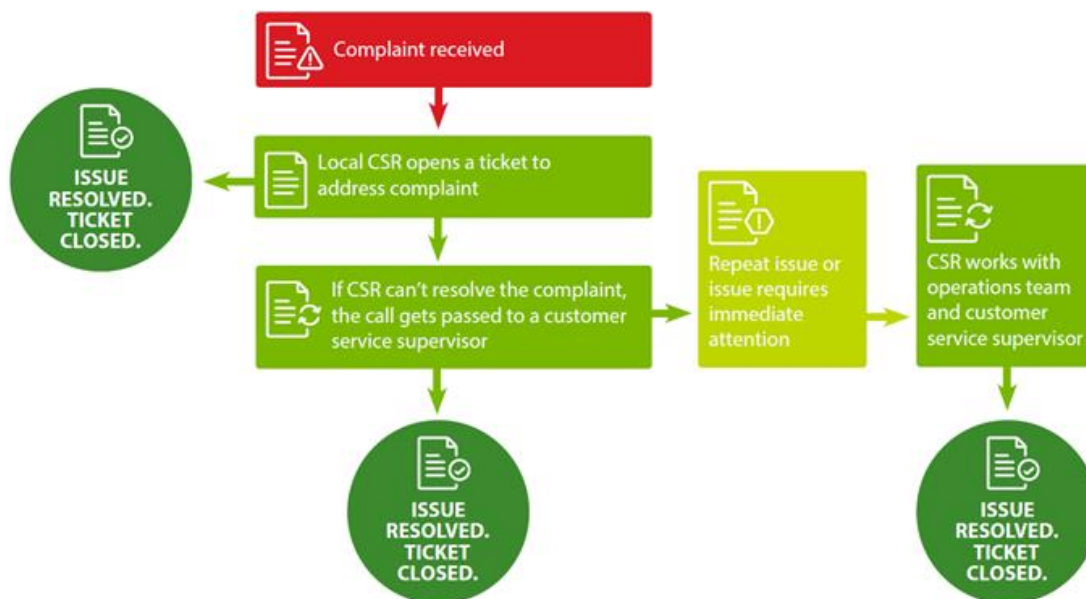
from Yorkville residents. All calls will be given prompt and courteous attention. In the case of a missed scheduled pickup, Waste Management will arrange for a pickup within 24 hours of being notified of the missed pickup. Waste Management will maintain a log of complaints, which shall be made available to Yorkville Staff for inspection upon request. The Call Center is closed on New Year's Day, Memorial Day, Independence Day, Labor Day, Thanksgiving Day, Christmas Day.

In the event of an outage at our regional customer service center, Waste Management maintains other customer service centers throughout the United States that can support Yorkville calls if needed. Our technology infrastructure allows calls to be rerouted among Waste Management call centers in other regions in the event of an emergency (e.g., power outage, natural disaster, etc.). All agents have access to our Knowledgebase Management Tool, "Green Pages," and can assist Yorkville residents at all times with community-specific information.

Complaint Procedure

Service issues are managed through a ticket system. Each ticket is created in an open status and requires closure upon completion of requested action and/or resolution. Local management and their teams are responsible for providing requested service and/or issue resolution and to monitor the status of all tickets for timely service completion.

- If an issue requires immediate attention and/or escalation, an email is also sent to the attention of the operations management team.
- If a repeat issue occurs within two months, a ticket is also opened to alert the operations management team that a recurring problem exists. Waste Management has developed a quality control program that includes performance standards for ticket creation, closure, tracking, and service recovery. Local management is responsible and accountable for these performance standards.



Waste Management will provide the City with the following customer service reports that summarize service issue.

- Weekly missed pickup and resolution report

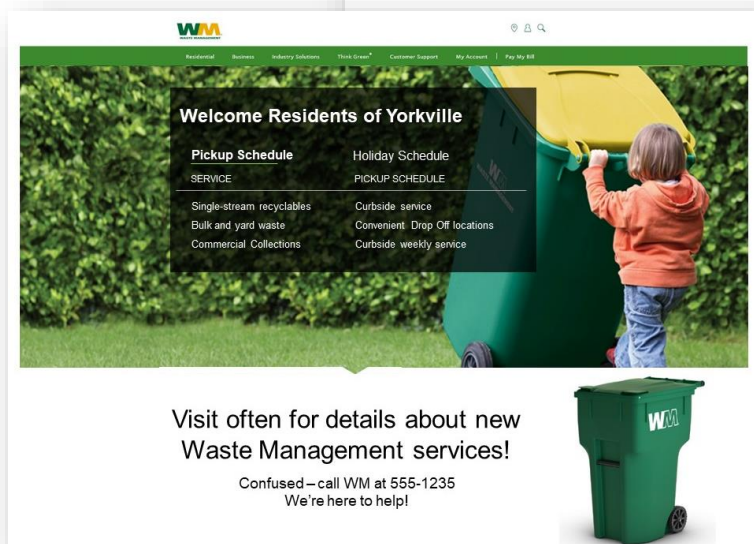
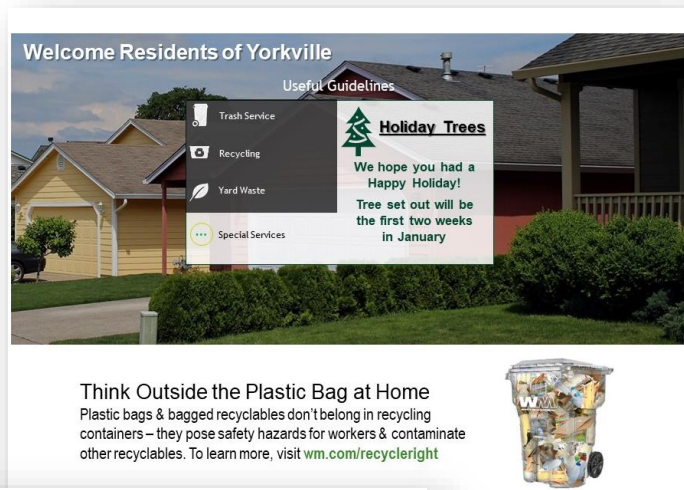
- Monthly Haul or Call Report

Local Website

Waste Management will develop a customized website, tailored to the City of Yorkville that includes meaningful service information and resources that reflect the interests of your residents. Using Waste Management's local website, residents can easily find City-specific service information, disposal resources, rates, and recycling education. Residents can also:

- View pickup and holiday schedule
- Request a cart repair
- Report a missed pickup
- Sign up for autopay or make an online payment
- Enroll in paperless billing
- Edit account contact information

These mockups illustrate this additional option for convenient outreach. We will work with Yorkville to customize all content.



SAFETY – A CORE VALUE FOR WASTE MANAGEMENT

As you know, with WM as your provider – safety will remain a #1 priority for all of our operations in and around Yorkville. As a reminder - historically, waste collection, processing and disposal have ranked among the most dangerous occupations in North America – in fact, the U.S. federal government ranks trash and recycling collection among the top 10 most dangerous jobs in the country.

Our employees who collect waste spend much of their workday in traffic, lifting heavy items, operating large vehicles and heavy machinery - all of which can lead to injuries. It is our duty to take every sensible step to prevent injuries in the workplace and return our employees home safely every night. Likewise, Yorkville depends on us to safely collect, process, and dispose of their wastes while being mindful of our actions to protect the environment that we share.

Therefore, safety is not just a priority for Waste Management, because priorities often change, safety is a core value for our company. We understand the magnitude of the responsibility we have and strive to confirm that each task, piece of equipment, and company policy and procedure reinforces safe actions and behaviors.

Overall injury rates in our industry have improved substantially in recent years and Waste Management's performance in this area has ranked among the best. We actively work with our trade association, the National Waste & Recycling Association, to advance safety within our industry and among our customer base.

You do not need to search long to see how we fulfill our commitment to safety – it is woven into everything we do – from hiring practices to training to advancing safety technologies to preventive maintenance.

Our Mission to Zero™

Our internal safety philosophy that we call Mission to Zero™ (or M2Z) means zero tolerance for unsafe behaviors by all employees, with a goal of zero accidents and injuries. All operational employees benefit from the program's safety training, rulebooks, fleet processes, and standard practices. Over the years, the M2Z approach has resulted in programs that have improved safety performance, including worker injury rates, vehicle collision prevention, and safety leadership development. The program, which ranks among the most far-reaching and comprehensive worker safety plans in our industry, involves classroom instruction, route observation, monitoring of safety data, and driver training. Since its adoption, we have seen significant improvements in on-the-job safety.

Elevating Our Safety Performance – From Compliance to Commitment

WM is committed to continuous improvement to help our team members protect our communities and return home safely every day. Following are just some of the commitments we make to elevate our safety performance.

- Taking an inclusive, People First approach with a comprehensive assessment to review our safety processes, policies, and performance. Driving continuous improvement requires fresh perspectives. Answers to some of our toughest challenges reside with our people, so we are seeking open and honest feedback to elevate our safety culture.
- Conducting surveys with our employees to gain valuable insights to help us drive change going forward, ultimately taking our safety program to the next level.
- Working toward a world-class culture where every team member understands the importance of safety as a core value and models safe behaviors in all that we do.



**SAFETY
ALWAYS.**

Advancing Safety Technology for Yorkville

Our great strides in safety performances reflect an ongoing strategy to leverage technology in our safety processes. In recent years, our Service Delivery Optimization (SDO) program has significantly improved collection and maintenance operations by optimizing our systems through technology that includes onboard computers, routing software and cameras.

DriveCam®: Intelligent Dashcam Technology for Safer Collection

DriveCam®, one of the safety innovations onboard our trucks, goes beyond traditional dashcams by pairing machine vision with artificial intelligence to identify risks as they occur on the road and respond to the driver with real-time coaching.

DriveCam is mounted on the windshield of the interior cab with cab-facing and road-facing cameras. When an unsafe condition is detected, such as critical following distance, lane departure, or imminent collision, the device visually and audibly alerts our drivers, providing an opportunity for self-correction.

Additionally, if an event is detected, video data is sent to Waste Management route managers for followup performance coaching with the driver. Recorded events also help us appreciate the many times that our drivers avoid collisions through using proper defensive driving techniques. We believe our investment in DriveCam has contributed to reducing our reported vehicle accidents by almost 80 percent since 2005.

DriveCam's latest technology is currently being installed in Waste Management trucks with a full rollout expected by summer 2021.



Extra Eyes on Your Roads

Waste Management drivers can manually trigger recording of video on the DriveCam in the event they witness an emergency situation or suspicious activity.



For an in-depth look at DriveCam, visit <https://youtu.be/NDvacIfHxy8>.

Back Up Cameras on All Vehicles

All Yorkville vehicles include back up cameras that provide a view of the area behind the truck whenever the truck is in reverse. This reduces the potential for backing accidents and enhances pedestrian safety.

Leading Safety with Onboard Technology Advancements

On-Board Methane Detection	On CNG-powered trucks, methane detectors provide immediate visual and audible alarm for potential leaks from fuel tanks or lines.
Maximum Idle Time Limit	After five minutes, engines turn off to reduce fuel consumption and exhaust emissions.
Electric Heated Rear View Mirrors	Provides fog and frost-free view of both sides of the truck. Mirrors are adjustable electronically from the driver's seat to provide an unrestricted view of the sides and rear on the truck.
Bus-Boy Mirrors	Angled convex mirrors allow the driver an unrestricted view of the area in front of the truck. Especially valuable when children and/or adult pedestrians are present.
Trapezoidal Side Lights	Floodlights located halfway down the side of the body come on automatically when the truck is in reverse. Bright flood lighting illuminates both sides of the truck and roadway providing added safety.
LED Strobe Lights and Flashers	Enhances rear of truck visibility for approaching motorists. Improves safety for helpers while working at the rear of service trucks.
Sears Air Ride Drivers Seat	Provides added comfort and excellent ergonomics for the driver. Includes eight-way adjustability including lumbar support to help reduce driver fatigue and improve overall performance.
Reflective Signage/Striping	Highly reflective rear of vehicle striping and signage to provide exceptional visibility when approaching trucks from the rear during nighttime hours.
Heavy Duty Disc Brakes	Provide the best stopping distance for heavy trucks in the industry. Exceeds all applicable Federal Motor Vehicle Safety Administration requirements.
Electromagnetic or Hydraulic Driveline Retarders	Retarders are silent and provide additional braking capacity. Eight-inch-wide rear brake lining also increases braking capacity and improves vehicle safety.
Four Braid Hydraulic Hoses	Part of Waste Management's standard truck body specification, doubling the safety margin against high-pressure hydraulic leakage.

Safety: A Commitment to Our Customers and Our Employees

There may be no other consideration as important as safety when selecting a service provider for your home, your place of work, or your community. Without a doubt, safety matters. It is no surprise that after a tragedy most will say that as long as their family is healthy and safe, nothing else matters - material items can always be replaced.

At Waste Management, we all recognize safety as a core value - from our local District Manager to the drivers, mechanics and staff who represent each district. With a constant focus on and meaningful investments in training, technologies, maintenance and continuous improvement, we will deliver safe and

reliable collection services that protect the customers we serve, the people we employ and the environment we share.



CNG (Compressed Natural Gas) Trucks: Cleaner, Quieter, and Cost-Effective

Waste Management is proudly transitioning its fleet of trucks to Compressed Natural Gas or CNG. CNG is a fuel used in place of gasoline or diesel that when combusted produces fewer undesirable gases than gasoline or diesel, resulting in improved air quality emissions.

In fact, CNG trucks emit nearly zero particulate emissions, reduce greenhouse gas (GHG) emissions by 15 percent, and cut smog-producing NOx emissions by 50 percent compared to the cleanest diesel trucks. In another effort to improve air quality, the engines automatically turn off after five minutes of idling to further reduce emissions and conserve fuel. CNG engines run much quieter than diesel trucks – many customers have commented that they cannot even hear our quieter CNG trucks coming down the street.

While our “last generation” natural gas engine cuts smog-producing nitrogen oxide (NOx) emissions by up to 50 percent compared to the cleanest diesels, our 2017 near-zero-emission natural gas engine (ISL-G “NZ”) is the cleanest heavy-duty machine ever certified by the California Air Resources Board (CARB).

Waste Management helped pioneer this engine with Cummins, and it now provides a 95 percent reduction in NOx emissions compared to the current NOx standard and a 93 percent reduction in NOx compared to the latest diesel engine technology. Additionally, the new engine is already certified at 16 percent below the current GHG emission standard and is 12 percent below the 2027 standard.

Driving Fewer Miles

Efficient logistics are also an effective way to reduce fleet emissions. The logic is simple: a more efficient route means fewer miles traveled, and that translates into reduced fuel consumption and associated emissions. Since 2017, Waste Management’s fleet has reduced miles driven by 2 percent, which equates to an approximate 8.9 million fewer miles a year. Optimizing routes not only reduces our environmental impact, but also increases the quality of service. As we have driven fewer miles, we have improved the number of stops missed for both commercial and residential customers.

14 | CONCLUSION

Waste Management is your longtime environmental solutions partner. We have provided collection services for the City of Yorkville for many years. You are familiar with our company, our team, and our professional approach over the long term, and we are excited about the opportunity to continue to work with you in managing your collection needs.

We believe this to be a significant contract for both Waste Management and the City of Yorkville. As your long-term partner, we are strongly invested in your community and want to be your waste solutions provider of the future. We understand your priorities, the way you work, and what makes your community such a great place to live, work, and play. This makes us uniquely qualified to provide tailored services to meet your operational needs and the ever-evolving expectations.

Secondly, we are committed to strengthening our current relationship by continuing to provide high-quality, reliable service for the entire term of the contract extension. We have already shown ourselves to be a dependable partner in our current contract. We have the resources to make needed adjustments, when necessary, to facilitate continued satisfaction for your residents. Waste Management intends to continue to offer uninterrupted stability backed by innovation, value, and price, and to be an active partner in attaining your goals.

Lastly, continuing a partnership with Waste Management will provide your community with uninterrupted, reliable service delivery for an essential and highly regulated operation. There will be no transition period where costly mistakes and problems are most likely to occur, as our team is intimately familiar with your operations and has developed a strong working partnership with your staff. Our best-in-class transfer stations, landfills, and recycling operations, along with our industry-leading safety and environmental practices, will continue to give you the peace of mind that your waste is being managed in full compliance with all regulatory requirements and standards.

Waste Management is dedicated to being the best environmental solutions partner for the City of Yorkville now and in the future.

WHY CHOOSE WASTE MANAGEMENT?

For starters, we have an amazing

99.99%

pickup accuracy – and we know your City.

And that means Darien gets fewer calls about service concerns.



Project Name: Yorkville Solid Waste Collection Services

**Groot, Inc.
710 E. South St. Unit B
Plano, IL 60545**

**Contact: Josh Molnar
847-734-6393
jmolnar@groot.com**

Proposal Due Date & Time: Monday, November 1, 2021 at 10:00 a.m.

COVER LETTER



**Groot
Industries, Inc.**

2500 Landmeier Road
Elk Grove Village, IL 60007
Phone: 773/242-1977
Fax: 773/601-8639
www.groot.com

Since 1914

November 1, 2021

Bart Olson
City Administrator
United City of Yorkville
800 Game Farm Road
Yorkville, IL 60560

Dear Mr. Olson:

Groot Industries appreciates the opportunity to submit this proposal to the United City of Yorkville. We understand the terms and conditions contained in the RFP and will comply with all provisions as indicated.

We are particularly pleased, due to the fact that your needs coincide so well with our corporate strengths and experience. This gives us the confidence level that we can perform the task required with a high degree of excellence and reliability. Please feel free to contact any of the surrounding area communities serviced by Groot for references.

The undersigned will have ultimate responsibility for the administration of this contract within Groot Industries, Inc. We will have other personnel with certain levels of authority regarding day-to-day operation issues; but, if the issue pertains to a contractual interpretation, change or issue that transcends the daily collection, and/or transfer or processing of waste, the undersigned should be contacted.

We look forward to a long and mutually rewarding relationship with the United City of Yorkville.

Sincerely,

Josh Molnar
Municipal Manager
Groot Industries, Inc.

Service Locations
in Elk Grove Village, Chicago, McCook,
Round Lake Park, Elgin, Aurora

- Waste Collection
- Recycling Processor
- Dumpster Services
- Document Destruction
- Waste Audits
- Demolition Recycling



EXECUTIVE SUMMARY

OPERATIONAL APPROACH

APPENDIX 2-6

APPENDIX 2 REQUIRED RECYCLABLES TO BE COLLECTED

The City requires that the Contractor shall collect the following recyclable material for the entire term of the contract. Additionally, the Contractor is encouraged to identify additional items they will be collecting, not on the current list.

Required Recyclable Materials

- brown paper bags
- corrugated cardboard
- boxes and cartons
- chipboard/paperboard (to include brown or gray box board or paperboard, cereal boxes, shoe boxes, & paper towel cores)
- magazines and catalogues
- mixed paper, glossy & non-glossy (to include stationary, notebook paper, post-it notes, computer paper, typing paper, flyers, greeting cards, file folders and all envelopes, with and without windows)
- newspaper (including all supplements)
- telephone books
- wet strength carrier stock (to include paper board used for refrigerated and frozen items)
- frozen food packages
- aerosol cans
- aluminum cans and foil
- formed aluminum containers and wraps
- aseptic packaging and gable top containers
- formed steel containers
- glass bottles and jars (brown, green, and clear)
- plastic containers (colored or cloudy white HDPE milk, juice and/or water bottles, jars and jugs)
- all plastic containers #1 through #5 and plastic containers #7
- LDPE and HDPE soft plastic six (6) and twelve (12) pack rings
- steel cans
- steel paint cans and lids
- household batteries

Other Recyclable Materials Proposed by Contractor

- ☐ Please see "Deviations & Exceptions" tab.
- ☐ _____
- ☐ _____

Please see "Deviations & Exceptions" tab.

APPENDIX 3
SCHEDULE OF ALTERNATIVES AND DEVIATIONS

Please list any proposed alternative or deviation to the minimum standards outlined in the specifications section of this document. (Please attach additional sheets if necessary.)

Section	Paragraph	Explanation of Alternative/Deviation

Please see "References" tab.

APPENDIX 4
SCHEDULE OF ILLINOIS MUNICIPALITIES SERVED

Please list municipal references. (Please attach additional sheets if necessary)

Municipality	Contact Name & Telephone Number	Service Dates	Explanation of Collection and Disposal Program

APPENDIX 5 LOCATION OF DISPOSAL FACILITIES

Please provide below information concerning the facilities, which are intended to be used for the disposal of refuse, yard waste, organics and recyclable materials collected at the curbside.
(Please attach additional sheets if necessary.)

REFUSE

Name of Facility	Facility Address	Disposal Limitations
Plano Transfer Station	4705 Kendall Farms Rd Plano, IL 60545	N/A
Dukane Transfer Station	1995 Powis Rd West Chicago, IL 60185	N/A

RECYCLING

Name of Facility	Facility Address	Disposal Limitations
Groot Plano Transfer Station	710 E South St Plano, IL 60545	N/A
Resource Management	10111 Andersen Ave Chicago Ridge, IL 60415	N/A

YARD WASTE

Name of Facility	Facility Address	Disposal Limitations
Compost Supply	2954 U.S. 52 Sheridan, IL 60551	N/A

ELECTRONIC WASTE

Name of Facility	Facility Address	Disposal Limitations
Varies		

ORGANIC MATERIAL

Name of Facility	Facility Address	Disposal Limitations
Compost Supply	2954 U.S. 52 Sheridan, IL 60551	N/A

HOUSEHOLD HAZARDOUS WASTE

Name of Facility	Facility Address	Disposal Limitations
N/A		

APPENDIX 6

CONTRACTOR QUALIFICATIONS

Name of Business: Groot Recycling & Waste Services, Inc.

Business Address: Mailing Address: 2500 Landmeier Rd, Elk Grove Village, IL 60007

Business Number: 773-242-1977

Emergency Number: 847-532-1045

Fax Number: 773-601-8639

Ownership: Individual Partnership Corporation

Franchise or Parent Company (if applicable): Waste Connections
3 Waterway Square Pl #110
The Woodlands, TX 77380

List all Partners, Managers, and Corporate Officers:

Name	Title	Residence	Phone
<u>Please see attached at the end of this section.</u>			
<u> </u>			
<u> </u>			
<u> </u>			
<u> </u>			

Days of Operation: Monday - Friday

Business Hours: 7:00a.m. to 5:00p.m.


Number of Employees:

Supervisors: 25

Drivers: 361

Office Personnel: 146

United City of Yorkville

Signature:  Date: 10/25/2021
Adam Gooderham, Division Vice President

Officers:

<u>Name</u>	<u>Office</u>
Ronald J. Mittelstaedt	Executive Chairman
Worthing F. Jackman	President and Chief Executive Officer
Mary Anne Whitney	Executive Vice President, Chief Financial Officer and Assistant Secretary
Darrell W. Chambliss	Executive Vice President and Chief Operating Officer and Assistant Secretary
David G. Eddie	Senior Vice President and Chief Accounting Officer
David M. Hall	Senior Vice President – Sales and Marketing
James M. Little	Senior Vice President – Engineering and Disposal
Patrick J. Shea	Senior Vice President, General Counsel and Secretary
Matthew S. Black	Senior Vice President and Chief Tax Officer
Robert M. Cloninger	Vice President, Deputy General Counsel and Assistant Secretary
Keith P. Gordon	Vice President – Information Systems
Eric O. Hansen	Vice President – Chief Information Officer
Michelle L. Little	Vice President – Accounting
Shawn W. Mandel	Vice President – Safety and Risk Management
Susan R. Netherton	Vice President – People, Training and Development
Scott I. Schreiber	Vice President – Equipment and Operations Support
Gregory Thibodeaux	Vice President – Maintenance and Fleet Management
Colin Wittke	Vice President – Sales
Richard K. Wojahn	Vice President – Business Development
Jason Craft	Regional Vice President – Eastern Region
Doug McDonald	Regional Controller – Eastern Region

Directors:

Ronald J. Mittelstaedt

Address for all Officers and Directors:

3 Waterway Square Pl., Ste. 110, The Woodlands, TX 77380

COST PROPOSAL

Plan Description		May 1, 2022 to April 30, 2023	May 1, 2023 to April 30, 2024	May 1, 2024 to April 30, 2025	May 1, 2025 to April 30, 2026	May 1, 2026 to April 30, 2027
<u>Refuse Collection</u>	35 Gallon Tote (Senior Only)	\$ 17.81	\$ 18.52	\$ 19.26	\$ 20.03	\$ 20.83
	65 Gallon Tote	\$ 18.79	\$ 19.54	\$ 20.32	\$ 21.13	\$ 21.98
	96 Gallon Tote	\$ 18.99	\$ 19.75	\$ 20.54	\$ 21.36	\$ 22.21
	Total	\$ N/A	\$ N/A	\$ N/A	\$ N/A	\$ N/A

Plan Description		May 1, 2022 to April 30, 2023	May 1, 2023 to April 30, 2024	May 1, 2024 to April 30, 2025	May 1, 2025 to April 30, 2026	May 1, 2026 to April 30, 2027
<u>Refuse Collection & Household Hazardous Waste</u>	35 Gallon Tote	\$ NO BID	\$ NO BID	\$ NO BID	\$ NO BID	\$ NO BID
	65 Gallon Tote	\$ NO BID	\$ NO BID	\$ NO BID	\$ NO BID	\$ NO BID
	96 Gallon Tote	\$ NO BID	\$ NO BID	\$ NO BID	\$ NO BID	\$ NO BID
	Total	\$ NO BID	\$ NO BID	\$ NO BID	\$ NO BID	\$ NO BID

REFERENCES



REFERENCES

Currently, we have exclusive contracts in 81 communities with over 600,000 residences serviced every week. Additional references are available upon request.

Community Served

City of West Chicago

475 Main Street
West Chicago, IL 60185
Mr. Michael Guttman, City Administrator
(630) 293-2200

Village of Bellwood

3200 Washington
Bellwood, IL 60104
Mr. Peter Tsiolis, Economic Dev. Director
(708) 547-4045

Village of Brookfield

8820 Brookfield Ave.
Brookfield, IL 60513-1688
Mr. Tim Wiberg, Village Manager
(708) 485-7344

Village of Oswego

100 Parkers Mill
Oswego, IL 60560
Mr. Dan Disanto Village Administrator
(630) 554-3618

City of Aurora

44 E Downer Place
Aurora, IL 60505
Mr. Kelvin Beene, Property Standards Manager
(630) 256-3771

Service Provided

Contract Start: 2005
Modified Volume Based Program
5,300 units serviced-Providing refuse, recycling & yard waste services

Contract Start: 1994
5,600 units serviced
Providing refuse & recycling services

Contract Start: 1964
5,837 units serviced
Providing refuse, recycling & yard waste services

Contract Start: 2012
9,400 units serviced
Providing refuse, recycling & yard waste services

Contract Start: 2015
Residential Franchise: 46,174 units serviced
Providing: refuse, recycling & yard waste services

PROPOSAL SECURITY

PERFORMANCE BOND INTENT

PROOF OF INSURANCE

DEVIATIONS & EXCEPTIONS

DEVIATIONS & EXCEPTIONS

Groot, Inc. (“Contractor” or “Proposer”) offers the following items to be incorporated into the resulting contract and as exceptions to the Request for Yorkville Solid Waste Collection Services (the “RFP”) issued by the United City of Yorkville (the “City”). Contractor’s proposal is subject to and contingent upon these exceptions. These items are intended to identify areas of concern and remain negotiable. Along with the exceptions is some explanation to provide the City with Contractor’s thoughts behind such exceptions. Contractor’s bid submission is contingent upon and subject to the exceptions and objections contained herein. Specifically, Contractor objects, and does not agree, to any provision of the RFP to the extent such would require a penalty, fine, fee or forfeiture of a bond in the event that the parties are unable to agree on, and ultimately enter into a contract, the terms of this RFP after good faith negotiations, including the objections and exceptions contained herein. We appreciate your consideration and welcome the opportunity to work with you on reaching agreeable terms. Unless defined herein, capitalized terms shall have the meanings set forth in the RFP.

- (1) Contractor takes a general exception to any requirement of the RFP requiring confidential, proprietary or otherwise privileged information, including financials, of the Contractor. Contractor is a subsidiary of Waste Connections, Inc. (“WCN”). WCN is a publicly traded company whose shares trade on the New York Stock Exchange. Periodic and annual financial information is reported to the U.S. Securities and Exchange Commission (“SEC”). Audited financial information is provided in WCN’s annual Form 10-K and quarterly Form 10-Q filings with the SEC. Copies of WCN’s periodic and annual filings are available online at www.sec.gov. Separate financial statements are not prepared for Contractor. To the extent that the foregoing financial information does not satisfy the requirements in the RFP, Contractor takes exception to such requirements.
- (2) Contractor objects to Section 9.1 of the RFP and requires it be deleted in its entirety and replaced with the following or other mutually agreeable language (added language underlined):

“To the fullest extent permitted by law, the Proposer shall indemnify, keep and hold harmless the City and its agents, officers, and employees, against all injuries, deaths, losses, damages, claims, suits, liabilities, judgments, costs and expenses, which may arise to the extent directly or indirectly from any negligence or from the reckless or willful misconduct of the Proposer, its employees,

DEVIATIONS & EXCEPTIONS

or its subcontractors, and the Proposer, its employees, or its subcontractors, and the Proposer shall at its own expense, appear, defend and pay all reasonable charges of attorneys and all costs and other expenses arising therefrom or incurred in connection therewith, and, if any judgment shall be rendered against the City in any such action, the Proposer shall, at its own expense, satisfy and discharge the same. This Agreement shall not be construed as requiring the Proposer to indemnify the City for its own negligence or that of third parties. The Proposer shall indemnify, keep and save harmless the City only to the extent a loss was caused by the negligent, willful or reckless acts or omissions of the Proposer, its employees, or its Subcontractors.”

- (3) Contractor objects to the phrase “Applicable on a per project basis” in Section 15.1 and requires it be deleted.
- (4) Contractor objects to the phrase “additional insured” in Section 15.6 and requires it be deleted and replaced with “additional insured to the extent such obligations are assumed hereunder by Contractor”.
- (5) Contractor objects to the last sentence of Section 15.8 and requires it be deleted in its entirety.
- (6) Contractor takes exception to Section 19.1 to the extent it would require written consent of the City Administrator in the event of an assignment or subcontract to a subsidiary or an affiliated entity of Contractor.
- (7) Contractor objects to Section 21.1 and requires a reasonable period of time to cure the alleged breach or default prior to City exercising its remedies pursuant to the agreement.
- (8) Contractor takes exception to Section 53.1 and requires the following concept be incorporated into the final contract between the parties: Notwithstanding anything herein to the contrary: (a) Contractor shall have no obligation to collect any material which is or contains, or which Contractor reasonably believes to be or contain, radioactive, volatile, corrosive, highly flammable, explosive, biomedical, infectious, biohazardous, toxic or hazardous material as defined by applicable federal, state or local laws or regulations (“Excluded Waste”); (b) if Contractor finds what reasonably appears to be discarded Excluded Waste, Contractor shall promptly notify the City

DEVIATIONS & EXCEPTIONS

and the producer of the Excluded Waste, if the producer can be readily identified; and (c) title to and liability for any Excluded Waste shall remain with the producer of the Excluded Waste, even if Contractor inadvertently collects or disposes of such Excluded Waste.

(9) In addition to the terms set forth in the RFP, the following concepts need to be incorporated into the final form of the resulting contract:

- a. Notwithstanding anything herein to the contrary: (a) Contractor shall have no obligation to collect any material which is or contains, or which Contractor reasonably believes to be or contain, radioactive, volatile, corrosive, highly flammable, explosive, biomedical, infectious, biohazardous, toxic or hazardous material as defined by applicable federal, state or local laws or regulations ("Excluded Waste"); (b) if Contractor finds what reasonably appears to be discarded Excluded Waste, Contractor shall promptly notify the City and the producer of the Excluded Waste, if the producer can be readily identified; and (c) title to and liability for any Excluded Waste shall remain with the producer of the Excluded Waste, even if Contractor inadvertently collects or disposes of such Excluded Waste.
- b. The City must comply with any description of and/or procedures with respect to removal of contaminants or preparation of recyclable materials as reasonably provided by Contractor. If the City fails to do so, Contractor may decline to collect such materials without being in breach of the contract. Contractor shall not be responsible for and has not made any representation regarding the ultimate recycling of such recyclable materials by any third party facilities.
- c. The rights granted to Contractor under the contract shall be exclusive. The City may, in its sole discretion, enforce the exclusivity provisions of the contract against third-party violators, taking into account the cost of doing so and other factors. Contractor may independently enforce the exclusivity provisions of the contract against third-party violators, including, but not limited to, seeking injunctive relief and/or damages, and the City shall use good-faith efforts to cooperate in such enforcement actions brought by Contractor. The City shall use its best efforts to adopt ordinances, rules or regulations that have the

DEVIATIONS & EXCEPTIONS

effect of requiring third parties, including, without limitation, customers, to comply with the provisions of the contract, including, without limitation, the exclusive service rights granted to Contractor pursuant to the agreement.

- d. Except in the case of Contractor' negligence or willful misconduct, Contractor shall not be liable for any damages to pavement, curbing, or other driving surface resulting from the weight of its trucks and equipment.
- e. Notwithstanding anything herein to the contrary, to the extent supplied by Contractor, in the event that a waste container becomes lost, unsightly, unsanitary, broken, or unserviceable because of the acts or omissions of the City (excluding normal wear and tear), the City will be charged for the resulting repairs or replacement and such amounts will be paid to Contractor upon demand.
- f. Any equipment furnished hereunder by Contractor shall remain the property of Contractor; however, the customers and the City (as applicable) shall have care, custody and control of the equipment while at the service locations. Customers and the City shall not overload (by weight or volume), move or alter the equipment, and shall use the equipment only for its proper and intended purpose. Customers and the City must provide unobstructed access to the equipment on the scheduled collection day. The word "equipment" as used herein shall mean all containers used for the storage of non-hazardous solid waste.
- g. Notwithstanding anything herein to the contrary, Contractor may pass through and the City shall pay to Contractor any documented increases in and newly imposed taxes, fees or other governmental charges assessed against or passed through to Contractor (other than income or real property taxes).
- h. Except for the payment of amounts owed hereunder, neither party hereto shall be liable for its failure to perform or delay in its performance hereunder due to contingencies beyond its reasonable control including, but not limited to, strikes, riots, compliance with laws or governmental orders, inability to access a container, fires, inclement weather and acts of God, and such failure shall not constitute a breach under the contract.

October 26, 2021

United City of Yorkville
Attn: Mr. Bart Olson, City Administrator
800 Game Farm Road
Yorkville, IL 60560

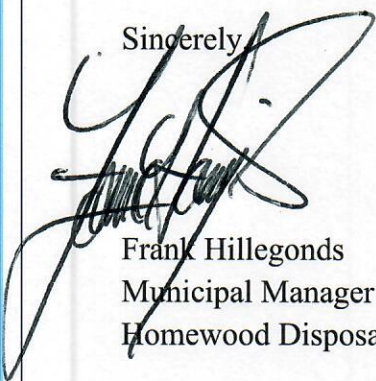
Mr. Olson,

Please accept this letter in response to your invitation to submit a proposal for residential solid waste collection services for the United City of Yorkville. At this time, Homewood Disposal Service, Inc. is declining to submit a proposal to the United City of Yorkville.

We request to be kept on your list of potential solid waste collectors for future opportunities to provide garbage, recycling and yard waste collections in Yorkville.

Thank you for the opportunity.

Sincerely,



Frank Hillegonds
Municipal Manager
Homewood Disposal Service



Environmental

RECYCLING & DISPOSAL
SERVICE

Phone: 815-725-4555 • 877-323-2222 • Fax: 815-725-5235 • PO Box 675 • Orland Park, IL 60462-0675

NO BID LETTER

City Administrator
City of Yorkville
800 Game Farm Road
Yorkville, IL 60560

November 1, 2021

RE: Solid Waste Collection Services RFP

Dear Bart Olson,

We appreciate the opportunity to respond to your Request for Proposal for the Solid Waste Collection Services. That said, I would like to inform you of our intent to not to submit a proposal. This decision is not based on your process, which is fair and balanced, but rather on our own internal opportunity that we feel would better us in a future Request for Proposal from the City of Yorkville.

However, we hope we can work with the City of Yorkville in the future. We wish the City the best with its new Residential Refuse Waste and Recycling Collection Program. Please do not hesitate to contact us if needs arise. We would appreciate the opportunity to be included in any future requests for proposals for the City of Yorkville.

Sincerely,



Jay Ipema
President
Environmental Recycling and Disposal
2145 Moen Ave.
Rockdale, IL 60436
jayipema@envrd.com
815-725-4555